

Background

Direct Capital (DCC), headquartered in Portsmouth, NH, is a national direct lender focused on providing quick access to capital to leading businesses. DCC is supported by a tenured staff of over 200 employees, which operate out of 3 locations nationwide including New York and New Jersey.

Founded in 1993, the firm has experienced dramatic growth which has led to numerous national recognitions. In 2009 when banks were reeling and cutting back lending; DCC was able to secure over \$200 Million in lending capability through two new facilities and renewing an existing facility. When banks tell their customers “No,” Direct Capital is usually able to say “Yes.” Responsible operating practices and the Direct Capital fundamentals were paramount in making this possible.

Who We Are

Direct Capital is made up of a team of experienced finance professionals committed to achieving one common goal - to provide an exceptional financing experience to each client. Through this client focus, Direct Capital has achieved growth unseen in the finance industry. Here's what makes us different:

Our People are Advisors, Partners and Consultants

We have built our business on the belief that skilled Finance Managers that proactively help businesses obtain capital to facilitate growth is a valuable asset that will improve your corporate goals.

Diverse Lending Capabilities & Experience

Direct Capital is a direct lender that is led by a senior management team with extensive experience in all facets of the financial services industry. We operate a full syndication desk that allows us to maximize approval rates and consistently provide highly competitive options. We have a full suite of products to entertain all types of transactional needs. Lease, Loans and Working Capital are all part of our offering.

We are the first in our industry to innovate the use of electronic signature to create our ClickFund process. ClickFund can reduce the time it takes to fund a transaction by up to 5 days.

Dedicated Finance Manager for Hendrick Manufacturing Corp

Jeremy Tsakiris is your dedicated Direct Capital Finance Manager. He has been with Direct Capital for 11 years helping businesses nationwide with all aspects of leasing including sales management structures and mid-ticket vendor development programs, as well as working directly with end users to provide the most competitive lease funding available.